

COST PROPOSAL EXHIBITS

TABLE OF CONTENTS

<u>EXHIBIT</u>	<u>T I T L E</u>
	Contract Pricing Proposal Cover Sheet located at: http://www.netl.doe.gov/business/forms/new/534_1-1.doc
A	Summary of Proposed Costs and Fee by Year
B1 (DPLH)	Summary Distribution of RFP Direct Productive Labor Hours
B2	Position Descriptions of Direct Labor Categories
B3	Reconciliation of Labor Categories
B4	Labor Hours, Rates and Costs by Contract Year
C1	Fringe Benefit Expense Schedule
C2	On-Site Overhead Expense Schedule
C3	General & Administrative (G&A) Expense Schedule
D	Inventory of Personnel as of Date of Proposal Preparation
E	Other Direct Costs (Provided by NETL)

CONTRACT PRICING PROPOSAL COVER SHEET	1. SOLICITATION / CONTRACT / MODIFICATION NO.	NETL APPROVED FORM
--	---	--------------------

2. NAME AND ADDRESS OF OFFEROR (Include ZIP Code)	3A. NAME AND TITLE OF OFFEROR'S POINT OF CONTACT	3B. TELEPHONE NO.
---	--	-------------------

4. TYPE OF CONTRACT ACTION (Check)		
A. NEW CONTRACT	D.	
B. CHANGE ORDER	E.	
C.	F.	

6. PROPOSED COST (A+B=C)

7. PLACE(S) AND PERIOD(S) OF PERFORMANCE

8. List and reference the identification, quantity and total price proposed for each contract line item. A line item cost breakdown supporting this recap is required unless otherwise specified by the Contracting Officer. (Continue on reverse, and then on plain paper, if necessary, use same headings.)

A. LINE ITEM NO.	B. IDENTIFICATION	C. QUANTITY	D. TOTAL PRICE	E. REF.

9. PROVIDE NAME, ADDRESS, AND TELEPHONE NUMBER FOR THE FOLLOWING (If available)

A. CONTRACT ADMINISTRATION OFFICE	B. AUDIT OFFICE
-----------------------------------	-----------------

10. WILL YOU REQUIRE THE USE OF ANY GOVERNMENT PROPERTY IN THE PERFORMANCE OF THIS WORK? (If "yes," identify) <input type="checkbox"/> YES <input type="checkbox"/> NO	11A. DO YOU REQUIRE GOVERNMENT CONTRACT FINANCING TO PERFORM THIS PROPOSED CONTRACT? (If "Yes," complete Item 11B) <input type="checkbox"/> YES <input type="checkbox"/> NO
---	--

12. HAVE YOU BEEN AWARDED ANY CONTRACTS OR SUBCONTRACTS FOR THE SAME OR SIMILAR ITEMS WITHIN THE PAST 3 YEARS? (If "Yes," identify item(s), customer(s) and contract number(s)) <input type="checkbox"/> YES <input type="checkbox"/> NO	13. IS THIS PROPOSAL CONSISTENT WITH YOUR ESTABLISHED ESTIMATING AND ACCOUNTING PRACTICES AND PROCEDURES AND FAR PART 31, COST PRINCIPLES? (If "No," explain) <input type="checkbox"/> YES <input type="checkbox"/> NO
---	---

14. COST ACCOUNTING STANDARDS BOARD (CASB) DATA (Public Law 91-379 as amended and FAR PART 30)

A. WILL THIS CONTRACT ACTION BE SUBJECT TO CASB REGULATIONS? (If "No," explain in proposal) <input type="checkbox"/> YES <input type="checkbox"/> NO	B. HAVE YOU SUBMITTED A CASB DISCLOSURE STATEMENT (CASB DS-1 OR 2)? (If "Yes," specify in proposal the office to which submitted and if determined to be adequate) <input type="checkbox"/> YES <input type="checkbox"/> NO
C. HAVE YOU BEEN NOTIFIED THAT YOU ARE OR MAY BE IN NON-COMPLIANCE WITH YOUR DISCLOSURE STATEMENT OR COST ACCOUNTING STANDARDS? (If "Yes," explain in proposal) <input type="checkbox"/> YES <input type="checkbox"/> NO	D. IS ANY ASPECT OF THIS PROPOSAL INCONSISTENT WITH YOUR DISCLOSED PRACTICES OR APPLICABLE COST ACCOUNTING STANDARDS? (If "Yes," explain in proposal) <input type="checkbox"/> YES <input type="checkbox"/> NO

This proposal reflects our estimates and / or actual costs as of this date and conforms with the instructions in FAR 15.403-5(b)(1) and Table 15-2. By submitting this proposal, we grant the Contracting Officer or authorized representative(s) the right to examine, at any time before award, those records, which include books, documents, accounting procedures and practices, and other data, regardless of type and form or whether such supporting information is specifically referenced or included in the proposal as the basis for pricing, that will permit an adequate evaluation of the proposed price.

15. NAME AND TITLE (Type)	16. NAME OF FIRM
---------------------------	------------------

17. SIGNATURE

18. DATE OF SUBMISSION

OFFEROR:

SUMMARY OF PROPOSED COSTS AND FEE BY YEAR

<u>Cost Elements</u>	<u>Year 1</u>	<u>Year 2</u>	<u>Year 3</u>	<u>Base Period Subtotal</u>	<u>Option Year 1</u>	<u>Option Year 2</u>	<u>5 Year Total</u>
Direct Labor (On Site)							
Fringe Benefits							
O/H (On Site)							
Other Direct Costs:							
Travel	\$25,000	\$25,000	\$25,000	\$75,000	\$25,000	\$25,000	\$125,000
Training	\$35,000	\$35,000	\$35,000	\$105,000	\$35,000	\$35,000	\$175,000
Materials & Supplies	\$15,000	\$15,000	\$15,000	\$45,000	\$15,000	\$15,000	\$75,000
Subcontracts	\$50,000	\$50,000	\$50,000	\$150,000	\$50,000	\$50,000	\$250,000
G & A Expense							
Total Estimated Cost							
Fee							
Total Price							

OFFEROR:

SUMMARY DISTRIBUTION OF RFP DIRECT PRODUCTIVE LABOR HOURS (DPLH)

<u>SOLICITATION DIRECT LABOR CATEGORY</u>	<u>Offeror's Proposed Hours</u>	<u>Prime Participant #1 Proposed Hours</u>	<u>Prime Participant #2 Proposed Hours</u>	<u>Total DPLH</u>
03043 Computer Operator III				3,600
03072 Computer Programmer II				12,600
03073 Computer Programmer III				3,600
03074 Computer Programmer IV				10,800
03101 Computer Systems Analyst I				7,200
03102 Computer Systems Analyst II				27,000
03103 Computer Systems Analyst III				12,600
23182 Electronics Technician, Maintenance II				1,800
23183 Electronics Technician, Maintenance III				10,800
01115 General Clerk I				3,600
01400 Supply Technician				<u>3,600</u>
TOTALS				<u>97,200</u> =====

OFFEROR:

POSITION DESCRIPTIONS OF DIRECT LABOR CATEGORIES

Offeror shall provide brief job position descriptions for all labor categories of Offeror and all Prime Participants as identified on Exhibit B1. The position descriptions shall meet or exceed minimum requirements of the solicitation labor category position descriptions of Section L.

OFFEROR:

RECONCILIATION OF LABOR CATEGORIES

This Exhibit is to be used for a reconciliation of specified labor categories in the RFP to the Offeror's normal labor categories.

<u>RFP LABOR CATEGORY</u>	<u>OFFEROR'S CORRESPONDING LABOR CATEGORY</u>
Computer Operator III	
Computer Programmer II	
Computer Programmer III	
Computer Programmer IV	
Computer Systems Analyst I	
Computer Systems Analyst II	
Computer Systems Analyst III	
Electronics Technician, Maintenance II	
Electronics Technician, Maintenance III	
General Clerk I	
Supply Technician	

OFFEROR:

**LABOR HOURS, RATES AND COSTS
YEAR ONE OF BASE PERIOD**

<u>LABOR CATEGORY</u>	<u>Labor Hours</u>	<u>Hourly Rate</u>	<u>Labor Costs</u>	
	<u>On-Site</u>		<u>On-Site</u>	<u>Total</u>
03043 Computer Operator III	3,600			
03072 Computer Programmer II	12,600			
03073 Computer Programmer III	3,600			
03074 Computer Programmer IV	10,800			
03101 Computer Systems Analyst I	7,200			
03102 Computer Systems Analyst II	27,000			
03103 Computer Systems Analyst III	12,600			
23182 Electronics Technician, Maintenance II	1,800			
23183 Electronics Technician, Maintenance III	10,800			
01115 General Clerk I	3,600			
01400 Supply Technician	<u>3,600</u>			
TOTALS FOR BASE YEAR 1	97,200			

OFFEROR:

**LABOR HOURS, RATES AND COSTS
YEAR TWO OF BASE PERIOD**

<u>LABOR CATEGORY</u>	<u>Labor Hours</u>	<u>Hourly Rate</u>	<u>Labor Costs</u>	
	<u>On-Site</u>		<u>On-Site</u>	<u>Total</u>
03043 Computer Operator III	3,600			
03072 Computer Programmer II	12,600			
03073 Computer Programmer III	3,600			
03074 Computer Programmer IV	10,800			
03101 Computer Systems Analyst I	7,200			
03102 Computer Systems Analyst II	27,000			
03103 Computer Systems Analyst III	12,600			
23182 Electronics Technician, Maintenance II	1,800			
23183 Electronics Technician, Maintenance III	10,800			
01115 General Clerk I	3,600			
01400 Supply Technician	<u>3,600</u>			
TOTALS FOR BASE YEAR 2	97,200			

OFFEROR:

**LABOR HOURS, RATES AND COSTS
YEAR THREE OF BASE PERIOD**

<u>LABOR CATEGORY</u>	<u>Labor Hours</u>	<u>Hourly Rate</u>	<u>Labor Costs</u>	
	<u>On-Site</u>		<u>On-Site</u>	<u>Total</u>
03043 Computer Operator III	3,600			
03072 Computer Programmer II	12,600			
03073 Computer Programmer III	3,600			
03074 Computer Programmer IV	10,800			
03101 Computer Systems Analyst I	7,200			
03102 Computer Systems Analyst II	27,000			
03103 Computer Systems Analyst III	12,600			
23182 Electronics Technician, Maintenance II	1,800			
23183 Electronics Technician, Maintenance III	10,800			
01115 General Clerk I	3,600			
01400 Supply Technician	<u>3,600</u>			
TOTALS FOR BASE YEAR 3	97,200			

OFFEROR:

**LABOR HOURS, RATES AND COSTS
FIRST OPTION PERIOD**

<u>LABOR CATEGORY</u>	<u>Labor Hours</u>	<u>Hourly Rate</u>	<u>Labor Costs</u>	
	<u>On-Site</u>		<u>On-Site</u>	<u>Total</u>
03043 Computer Operator III	3,600			
03072 Computer Programmer II	12,600			
03073 Computer Programmer III	3,600			
03074 Computer Programmer IV	10,800			
03101 Computer Systems Analyst I	7,200			
03102 Computer Systems Analyst II	27,000			
03103 Computer Systems Analyst III	12,600			
23182 Electronics Technician, Maintenance II	1,800			
23183 Electronics Technician, Maintenance III	10,800			
01115 General Clerk I	3,600			
01400 Supply Technician	<u>3,600</u>			
TOTALS FOR OPTION YEAR 1	97,200			

OFFEROR:

**LABOR HOURS, RATES AND COSTS
SECOND OPTION PERIOD**

<u>LABOR CATEGORY</u>	<u>Labor Hours</u>	<u>Hourly Rate</u>	<u>Labor Costs</u>	
	<u>On-Site</u>		<u>On-Site</u>	<u>Total</u>
03043 Computer Operator III	3,600			
03072 Computer Programmer II	12,600			
03073 Computer Programmer III	3,600			
03074 Computer Programmer IV	10,800			
03101 Computer Systems Analyst I	7,200			
03102 Computer Systems Analyst II	27,000			
03103 Computer Systems Analyst III	12,600			
23182 Electronics Technician, Maintenance II	1,800			
23183 Electronics Technician, Maintenance III	10,800			
01115 General Clerk I	3,600			
01400 Supply Technician	<u>3,600</u>			
TOTALS FOR OPTION YEAR 2	<u>97,200</u>			

OFFEROR:

FRINGE BENEFIT EXPENSE SCHEDULE

<u>(TYPICAL CATEGORIES)</u>	LAST FISCAL	CURRENT	<u>FUTURE FISCAL YEARS (PROJECTED) (2)</u>				
	YEAR <u>(ACTUAL) (1)</u>	FISCAL YEAR <u>(PROJECTED) (2)</u>	<u>YEAR 1</u>	<u>YEAR 2</u>	<u>YEAR 3</u>	<u>YEAR 4</u>	<u>YEAR 5</u>
SICK LEAVE	\$	\$	\$	\$	\$	\$	\$
HOLIDAY							
VACATION							
ADMINISTRATIVE LEAVE							
WORKMAN'S COMPENSATION							
UNEMPLOYMENT INSURANCE							
FICA TAX							
GROUP INSURANCE							
TRAINING							
EDUCATIONAL AID							
PENSION							
EMPLOYEE MORALE							
OTHER (SPECIFY)	_____	_____	_____	_____	_____	_____	_____
TOTAL EXPENSES	\$	\$	\$	\$	\$	\$	\$
ALLOCATION BASE (3)							
AMOUNT:	\$	\$	\$	\$	\$	\$	\$
NAME:							
FRINGE BENEFIT RATE	%	%	%	%	%	%	%

(1) FISCAL YEAR ENDING _____.

(2) PROVIDE THE BASIS FOR THE PROJECTED EXPENSES, INCLUDING REASONS FOR ANY SIGNIFICANT VARIANCES BETWEEN ACTUAL AND PROJECTED RATES.

(3) IDENTIFY ALLOCATION BASE

OFFEROR:

ON-SITE OVERHEAD EXPENSE SCHEDULE

<u>(TYPICAL CATEGORIES)</u>	<u>LAST FISCAL</u>	<u>CURRENT</u>	<u>FUTURE FISCAL YEARS (PROJECTED) (2)</u>				
	<u>YEAR</u>	<u>FISCAL YEAR</u>	<u>YEAR 1</u>	<u>YEAR 2</u>	<u>YEAR 3</u>	<u>YEAR 4</u>	<u>YEAR 5</u>
<u>(ACTUAL) (1)</u>	<u>(PROJECTED) (2)</u>						
SALARIES AND WAGES:							
INDIRECT LABOR	\$	\$	\$	\$	\$	\$	\$
OTHER COMPENSATION							
OVERTIME PREMIUM							
SICK LEAVE							
HOLIDAY							
VACATION							
SEVERANCE							
OTHER (SPECIFY)							
PERSONNEL EXPENSES:							
COMPENSATION INS							
UNEMPLOYMENT INS							
FICA TAX							
GROUP INSURANCE							
TRAVEL EXPENSE							
RECRUITING							
TRAINING							
PENSION							
OTHER (SPECIFY)							
SUPPLIES AND SERVICES:							
GENERAL OPERATING							
OFFICE AND PRINTING							
UTILITIES							
OTHER (SPECIFY)							
FIXED COSTS:							
OFFICE RENTAL							
EQUIPMENT RENTAL							
DEPRECIATION							
OTHER (SPECIFY)							
TOTAL EXPENSES	\$	\$	\$	\$	\$	\$	\$
ALLOCATION BASE (3)							
AMOUNT:	\$	\$	\$	\$	\$	\$	\$
NAME:							
ON-SITE OVERHEAD RATE	%	%	%	%	%	%	%

(1) FISCAL YEAR ENDING _____.

(2) PROVIDE THE BASIS FOR THE PROJECTED EXPENSES, INCLUDING REASONS FOR ANY SIGNIFICANT VARIANCES BETWEEN ACTUAL AND PROJECTED RATES.

(3) IDENTIFY ALLOCATION BASE

OFFEROR:

GENERAL AND ADMINISTRATIVE (G&A) EXPENSE SCHEDULE

(TYPICAL CATEGORIES)	LAST FISCAL YEAR	CURRENT FISCAL YEAR	FUTURE FISCAL YEARS (PROJECTED) (2)				
	(ACTUAL) (1)	(PROJECTED) (2)	YEAR 1	YEAR 2	YEAR 3	YEAR 4	YEAR 5
SALARIES AND WAGES:							
INDIRECT LABOR	\$	\$	\$	\$	\$	\$	\$
OTHER COMPENSATION							
OVERTIME PREMIUM							
SICK LEAVE							
HOLIDAY							
VACATION							
SEVERANCE							
OTHER (SPECIFY)							
PERSONNEL EXPENSES:							
COMPENSATION INS							
UNEMPLOYMENT INS							
FICA TAX							
GROUP INSURANCE							
TRAVEL EXPENSE							
RECRUITING							
TRAINING							
PENSION							
OTHER (SPECIFY)							
BID AND PROPOSAL							
INDEPENDENT R&D							
SUPPLIES AND SERVICES:							
GENERAL OPERATING							
OFFICE AND PRINTING							
UTILITIES							
OTHER (SPECIFY)							
FIXED COSTS:							
OFFICE RENTAL							
EQUIPMENT RENTAL							
DEPRECIATION							
OTHER (SPECIFY)							
TOTAL EXPENSES	\$	\$	\$	\$	\$	\$	\$
ALLOCATION BASE (3)							
AMOUNT:	\$	\$	\$	\$	\$	\$	\$
NAME:							
G&A EXPENSE RATE	%	%	%	%	%	%	%

(1) FISCAL YEAR ENDING _____.

(2) PROVIDE THE BASIS FOR THE PROJECTED EXPENSES, INCLUDING REASONS FOR ANY SIGNIFICANT VARIANCES BETWEEN ACTUAL AND PROJECTED RATES.

(3) IDENTIFY ALLOCATION BASE

OFFEROR:

INVENTORY OF PERSONNEL AS OF DATE OF PROPOSAL PREPARATION

<u>LABOR CATEGORY</u>	<u>NO. REQ</u>	<u>NUMBER OF EMPLOYEES AVAILABLE WITHIN COMPANY</u>	<u>NUMBER OF NEW HIRES PLANNED</u>	<u>NUMBER AVAILABLE FROM SUBCONTRACTORS AND CONSULTANTS</u>
Computer Operator III				
Computer Programmer II				
Computer Programmer III				
Computer Programmer IV				
Computer Systems Analyst I				
Computer Systems Analyst II				
Computer Systems Analyst III				
Electronics Technician, Maintenance II				
Electronics Technician, Maintenance III				
General Clerk I				
Supply Technician				
TOTALS				

OFFEROR:

OTHER DIRECT COSTS
(AMOUNTS SHOWN BELOW PROVIDED BY NETL)

	<u>Year 1</u>	<u>Year 2</u>	<u>Year 3</u>	<u>Subtotal</u>	<u>Option Yr. 1</u>	<u>Option Yr. 2</u>	<u>Grand Total</u>
Other Direct Costs:							
Travel	\$25,000	\$25,000	\$25,000	\$75,000	\$25,000	\$25,000	\$125,000
Training	35,000	35,000	35,000	105,000	35,000	35,000	175,000
Materials/ Supplies	15,000	15,000	15,000	45,000	15,000	15,000	75,000
Subcontracts	<u>50,000</u>	<u>50,000</u>	<u>50,000</u>	<u>150,000</u>	<u>50,000</u>	<u>50,000</u>	<u>250,000</u>
Totals	<u>\$125,000</u>	<u>\$125,000</u>	<u>\$125,000</u>	<u>\$375,000</u>	<u>\$125,000</u>	<u>\$125,000</u>	<u>\$625,000</u>